

Action: Approved | Denied | Other
 Date Action Taken: 9/13/2021
 Verified By: [Signature]
 Clerk's Note: Rausa absent

**City of Wasilla
 Action Memorandum No. 21-40**

Award A Five (5) Year Contract To Rave Mobile Safety In The Amount Of \$172,805 For Rave 911 Suite Licensing.

Originator: April Dwyer, Purchasing
 Date: 8/31/2021

Agenda of: 9/13/2021

Route to:	Department Head	Signature	Date
X	Public Works Director	[Signature]	9/1/21
X	Finance Director	[Signature]	9/1/21
X	Deputy Administrator	[Signature]	9/1/21
X	City Clerk	[Signature]	9/2/2021
X	Mayor	[Signature]	9/3/21

Fiscal Impact: yes or no

Funds Available: yes or no

Account name/number/amount:

Purchased Property - 001.4240.420.40.31 \$172,805
 Computer Software Maintenance

Attachments: Rave Mobile Safety Renewal (4 pages)

Summary Statement: Rave Smart 9-1-1 software is a means to provide community sourced data directly to 9-1-1 call takers automatically. These resources include frequent caller flagging and reports, first responder access, reduces negative impact of dropped calls, and provides a lifeline for those citizens who may be faced with communication impairments, and automatic integration and enrollment in the federal RapidSOS program.

Rave Smart 9-1-1 system was installed at Matcom in 2019 and is now due for contract renewal. The E911 Board has approved, and the city would request reimbursement annually. Choosing the 5-year contract renewal option, the City would save over \$21,000 through-out the life of the contract.

The total contract is for \$172,805 or \$34,561 per fiscal year. The FY2022 Adopted Budget supports this expenditure, however FY2023 through FY2026 is subject to the normal budget approval process.

Staff Recommendation: Approve the Action Memorandum.



492 Old Connecticut Path, 2nd Floor
Framingham, MA 01701
Renewals@ravemobilesafety.com

RAVE MOBILE SAFETY RENEWAL

Hello,

Your Rave 911 service contract is set to expire on **November 1, 2021**. Enclosed on Page 2 is a Rave Mobile Safety Renewal Quote for your review. Please return a signed copy of this Renewal Quote 30 days prior to your Renewal Date.

If you would like to take advantage of either the 3-year (Option B) or 5-year (Option C) discounted renewal term pricing options, please return a signed Renewal Quote and/or a Purchase Order reflecting your preferred Option, 30 days prior to your Renewal Date.

Thank you,
Rave Renewals Team
Renewals@ravemobilesafety.com

INSTRUCTIONS FOR COMPLETING RENEWAL:

1. Select Renewal Option A, B or C on enclosed Renewal Quote
2. Complete required Billing Information section
3. Sign in signature block at bottom of Renewal Quote
4. Return via email or fax:
E: Renewals@ravemobilesafety.com
F: (917) 591-9105

THIS IS NOT AN INVOICE

492 Old Connecticut Path, 2nd Floor
 Framingham, MA 01701
 Renewals@ravemobilesafety.com

RENEWAL QUOTE

Date: July 22, 2021
 Quote #0065A00001YgcAPQAZ

Mat-Com AK
 1800 E Parks Hwy
 Wasilla, Alaska 99654

<input type="checkbox"/> OPTION A – 1 Year Renewal	
1 yr Renewal - November 1, 2021 through October 31, 2022	
Rave 911 Suite Standard Annual License	\$36,636.80
Rave 911 Backup License	\$2,289.80
Rave 911 First Responder View Annual Fee	\$0.00
Rave Analytics	\$0.00
Rave Command View	\$0.00
RapidSOS Service Data	\$0.00
Annual Cost:	\$38,926.60

<input type="checkbox"/> OPTION B – 3 Year Renewal	
1st yr of 3 yr Renewal – November 1, 2021 through October 31, 2022	
Rave 911 Suite Standard Annual License	\$34,240.00
Rave 911 Backup License	\$2,140.00
Rave 911 First Responder View Annual Fee	\$0.00
Rave Analytics	\$0.00
Rave Command View	\$0.00
RapidSOS Service Data	\$0.00
Annual Cost:	\$36,380.00
Total Contract Value:	\$109,140.00
<i>(To be paid in the amount of \$36,380.00 per year)</i>	

<input type="checkbox"/> OPTION C – 5 Year Renewal	
1st yr of 5 yr Renewal – November 1, 2021 through October 31, 2022	
Rave 911 Suite Standard Annual License	\$32,528.00
Rave 911 Backup License	\$2,033.00
Rave 911 First Responder View Annual Fee	\$0.00
Rave Analytics	\$0.00
Rave Command View	\$0.00

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RapidSOS Service Data	\$0.00
Annual Cost:	\$34,561.00
<i>Total Contract Value:</i> <i>(To be paid in the amount of \$34,561.00 per year)</i>	<i>\$172,805.00</i>

All terms and conditions of the fully executed agreement shall remain in full force and effect. Renewal Quote does not include Sales Tax, if applicable.

THIS IS NOT AN INVOICE

New! Optional Training Sessions

Are you interested in including a one-time online training engagement to your renewal? It is a great way to keep your staff current on all new and enhanced features of our products.

To purchase a Standard 4-hour online training session, please check this box (price is \$1200 for US renewals)

Please note: Training must be used within the 12-month period of your annual subscription period. For an additional cost, customized training is available upon request. Please contact your Account Executive for further details.

*** BILLING INFORMATION (Required):**

* Billing Contact: _____

* Billing Phone: _____

* Billing Email: _____

* PO Required? If YES, enter PO #: _____

Please Note: If a PO is required for payment purposes, please provide a PO # within 7 days of submitting your signed quote or upon receipt of Auto-Renewal Invoice

BILLING INFORMATION:

1. Prices shown above do not include any state and local taxes that may apply. Any such taxes are the responsibility of the Customer and will appear on the final invoice.
2. Is the contracting entity exempt from sales tax? If yes, please upload a copy of your tax exemption form

Please ensure that your proof of exemption is a State Tax Exemption for your billing state. We cannot accept proof of IRS Federal Tax Exemption or W-9 forms in lieu of proof of state tax exemption.

Invoices for this order will be emailed automatically from collections@ravemobilesafety.com. Please make sure this email is on an approved setting or safe senders list so notifications do not go to a junk folder or caught in a spam filter.

QUOTE ACCEPTED BY:

Authorized Signature: _____ Date: _____

Name (Printed or Typed): Jacob Butcher Title: Communications Manager

2nd Authorized Signature: _____ Date: _____

(If required)

Name (Printed or Typed): _____ Title: _____