

Action: Approved | Denied | Other
 Date Action Taken: 9/12/2022
 Verified By: [Signature]
 Clerk's Note: N/A

**City of Wasilla
 Action Memorandum No. 22-30**

Contract Award To Zamboni Company USA, Inc. In The Amount Of \$175,000 For The Purchase Of A Zamboni Ice Resurfacers.

Originator: April Dwyer, Purchasing
 Date: 8/25/2022

Agenda of: 9/12/2022

Route to:	Department Head	Signature	Date
X	Recreational Services Director	<u>[Signature]</u>	8/30/22
X	Finance Director	<u>[Signature]</u>	8/30/22
X	Deputy Administrator	<u>[Signature]</u>	8/30/22
X	City Clerk	<u>[Signature]</u>	8/31/2022
X	Mayor	<u>[Signature]</u>	8/30/22

Fiscal Impact: yes or no **Funds Available:** yes or no

Account name/number/amount:

Const. Svcs. – Equipment Replacement 340-4539-453.45-19 \$175,000

Attachments: Zamboni Proposal (5 pages)

Summary Statement: This contract award is for the purchase of a new Zamboni Ice Resurfacing Machine for the Menard Center. This purchase is proposed in accordance with Wasilla Municipal Code 5.08.100 through Sourcewell government contract No. 120320-FZC.

An ice resurfacing machine is critical to providing quality ice. The existing Zamboni is original to the building and has the equivalent of 212,000 miles of operation. It would be retained to serve as a backup machine. The new machine will operate on Lithium-ion batteries reducing propane expense and emissions.

While there are other manufacturers of ice resurfacing machines, it is recommended to continue with the Zamboni brand. Staff are trained specifically to drive and maintain the Zamboni brand, the storage room is specifically designed for Zamboni, and the ice shaving blades are interchangeable between the new and existing machine.

This is a planned purchase in accordance with the City's FY2023 Capital Improvement Program.

Staff Recommendation: Approve the Action Memorandum.

ZAMBONI COMPANY USA, INC.

15714 Colorado Ave. Paramount, CA 90723 USA ☎ +1 562 633 0751 📠 +1 562 633 9365 zamboni.com

August 2, 2022

Patrick Moore
Menard Sports Center
1001 S Clapp St
Wasilla AK 99654



PROPOSAL

“The principal product you have to sell is the ice itself.”

– Frank J. Zamboni

Maintaining an ice surface presents a multitude of challenges. Having efficient and reliable resurfacing equipment should not be one of them. Driven by our founder's commitment to innovation, we put our product to the test in the harsh environment it will call home. Every feature is deliberately designed to make resurfacing easier and to ensure that the end result is an exceptional sheet of ice. Built by hand. One at a time. The result is an ice resurfacing machine legendary for its quality, durability and superior performance.

MODEL 552AC:

Clean ice. Clean air. Clear choice. Building upon the solid reputation of its predecessor, the Model 552AC features worry-free AC motors and controls, introducing new efficiencies and virtually eliminating associated maintenance. The battery package is easy to access and maintain. Proven and dependable controls built for tough industrial applications. Microprocessor controlled smart chargers deliver long battery life. The Model 552AC provides a low maintenance option for your high maintenance surface.

MODEL 552AC LITHIUM-ION (OPTIONAL):

Zero battery maintenance and lithium-ion power combine for the ultimate upgrade to the world's most popular electric ice resurfacer. Lithium-ion batteries charge quickly between resurfacings, eliminating overnight charging. Sealed zero maintenance batteries are truly emission-free. Charging is controlled by battery management system to optimize charging and balancing. Strong conveyor performance at any speed. Our unrivaled down pressure system ensures that all you leave behind is perfect.

INNOVATION:

Our commitment to constant innovation is an investment in the end product. We apply decades of experience working with facility owners and operators into every decision we make. Automated processes provide a consistent end result and reduce the chance for operator error. Opportunities to retrieve and display data from the machine provide a new tool in rink management. The incremental and continued introduction of new and better technologies to our ice resurfacing machines facilitates savings of time and valuable resources.

ZAMBONI®

QUALITY:

Zamboni sets the standard of quality to which the industry is held. The Zamboni Company holds itself to an even higher standard with ongoing assessment and meticulous quality control, resulting in products which consistently produce the finest sheet of ice even after many years of use. Our rugged four-wheel drive chassis is hand-built using strong all-welded steel tubing. Premium materials and components are used throughout. We continually collaborate with our customers to ensure the products that will ultimately end up in their facility exceed the high expectations of quality associated with our brand.

VALUE:

Zamboni has a well-deserved reputation as the Industry Leader. One which we don't take for granted. Our products have the lowest cost of operation and maintain the highest residual value. A network of Zamboni Authorized Distributors and our own Customer Service teams provide local service and support for our products. In the world of ice, time is money and unreliable equipment can be a show-stopper. Yet another reason that worldwide, more facility operators choose Zamboni for their ice resurfacing needs. Nothing else is even close.

MACHINE SPECIFICATIONS:

Machine specifications are also available online. Please copy the web links below into your browser.
https://zamboni.com/wp-content/uploads/specs/552AC_specs.pdf
https://zamboni.com/wp-content/uploads/specs/552AC_Lithium-Ion_specs.pdf

MANUFACTURER'S STATEMENT:

This machine is proudly designed and manufactured in Paramount, California by Zamboni Company USA, Inc., a United States company.

WARRANTY:

Twenty Four (24) months or 2,000 hours, whichever comes first, parts replacement only.

SAFETY STANDARDS:

This machine is engineered to meet or exceed OSHA and ANSI safety labeling requirements. In addition to digital safety information, operating instructions and service manuals being provided with the delivery of the machine, all owners/operators have access to all of these materials online at www.zamboni.com to view and download at any time.

FOR ADDITIONAL INFORMATION:

zamboni.com/options

zamboni.com/machines/model-552ac

zamboni.com/machines/model-552ac-lithium-ion

Zamboni 552AC \$ 132,750.00

STANDARD EQUIPMENT INCLUDES:

Aluminum Wheels, Guide Wheel, Parking Brake, Conditioner Poly Side Plate, Spare Tire & Wheel Assembly, (2) 77" Blades

ADDITIONAL EQUIPMENT:

Lithium Ion Battery & Charger	\$ 13,200.00
Back Up Alarm	\$ 750.00
Board Brush with Power Brush Fill	\$ 6585.00
Wash Water System w/ Poly Tank	\$ 5,175.00
Electronic Water Level Sight Gauge	\$ 535.00
Advanced Water System	\$ 5565.00
Auto Snow Breaker	\$ 1890.00
Integrated Auger Wash Out System	\$ 1325.00
Galvanized Conditioner	\$ 1150.00
Zamboni Connect (includes 2 years subscription)	\$ 2375.00
Stainless Steel Water Distribution Pipe	\$ 430.00

SUBTOTAL	\$ 171,780.00
LESS SOURCEWELL DISCOUNT	\$ (5151.90)

NET TOTAL \$ 166,578.10

Transportation additional estimated at \$7950.00, we will provide the actual amount at time of shipment

F.O.B:

Paramount, California USA

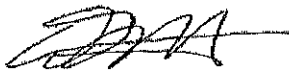
TERMS:

Net 30 days.

Shipment 400 days or sooner from receipt of order. Pricing firm for 30 days.

Pricing does not include any applicable sales tax.

THANK YOU:



August 2, 2022

Doug Peters,
Regional Sales Manager

Date

Zamboni Company USA, Inc.

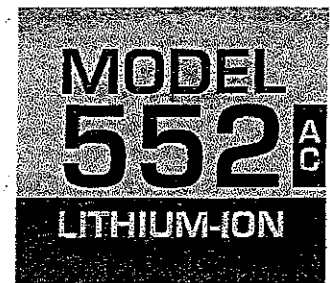
15714 Colorado Ave. Paramount, California 90723 USA

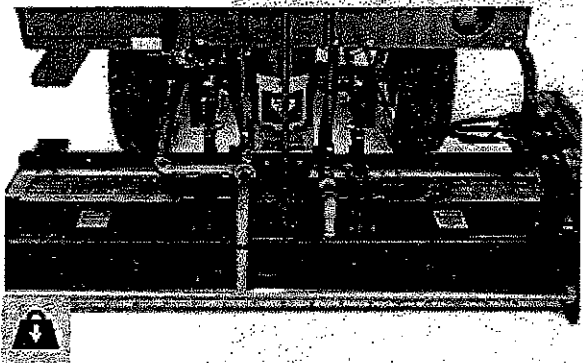
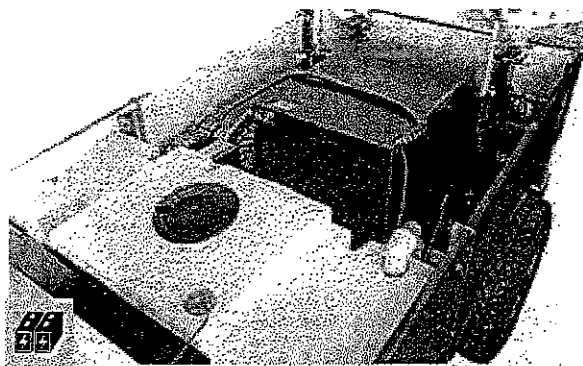
Phone: +1 562 633 0751 Fax: +1 562 633 9365




RESURFACE, RECHARGE, REPEAT...


Zero battery maintenance and lithium-ion power combine for the ultimate upgrade to the world's most popular electric ice resurfacer.

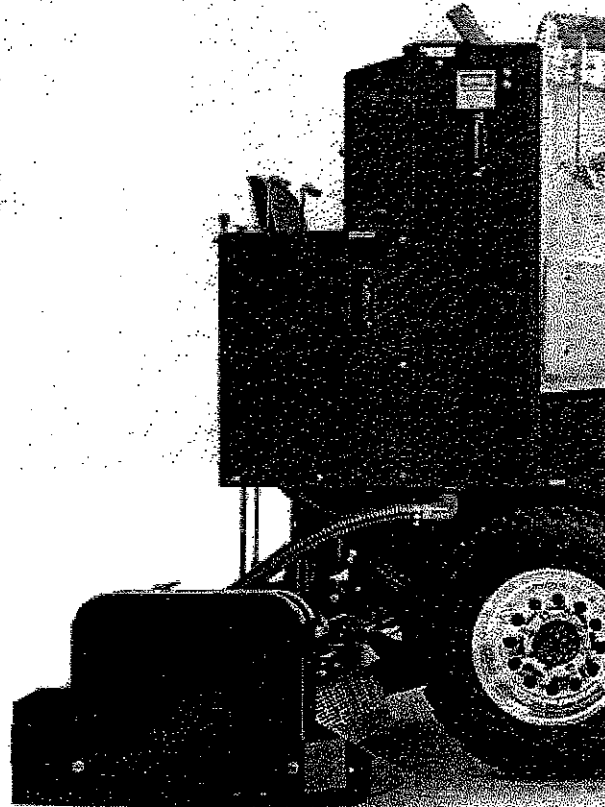
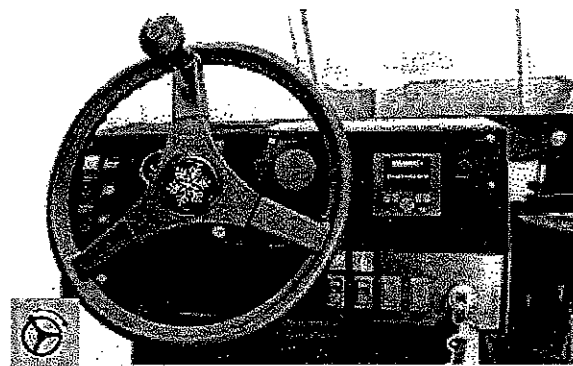




 No more battery maintenance and no need for lengthy overnight recharging sessions

 Vertical auger enclosure reduces operator area sound levels

 Exceptional results from our unrivaled down pressure system



BATTERY AND CHARGER

Lithium-ion batteries charge quickly between resurfacings, eliminating overnight charging. Sealed zero maintenance batteries are truly emission-free. Charging is controlled by battery management system to optimize charging and balancing.

ELECTRONIC CONTROLS

On-dash multi-function display features a battery discharge indicator, hour meter and diagnostic information. Dependable Sevcon® Gen4 controls are proven in tough industrial applications.

DRIVETRAIN

Four-wheel drive with rugged Dana Spicer® axles and a 24 hp traction motor, providing the most reliable drivetrain in the industry.

HYDRAULICS

11 hp AC pump motor provides optimum power and reduced energy consumption for smooth and consistent operation.

CONSTRUCTION

Robust hand-welded steel tubing chassis and rust-free poly water tanks for durability in the harsh environment it will call home.

GLOBAL SERVICE AND SUPPORT

Zamboni Customer Service and a network of Zamboni Authorized Distributors provide exceptional and accessible service and support worldwide.

ZAMBONI

zamboni.com

ZAMBONI and the configuration of the Zamboni® ice resurfacing machine are registered trademarks of Frank J. Zamboni & Co., Inc.
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MODEL
552 **AG**
LITHIUM-ION



This brochure has been prepared only as a general guide for the customer. Every effort has been made to assure that the information presented is correct. Some features described or shown may be optional at extra cost. Prices, colors, materials, specifications and models are subject to change. For current product information, please contact the Zamboni Company.