



|                    |               |        |
|--------------------|---------------|--------|
|                    | Approved      | Denied |
| Date Action Taken: | 11/9/09       |        |
| Other:             |               |        |
| Verified by:       | <i>R.M.K.</i> |        |

**WASILLA CITY COUNCIL ACTION MEMORANDUM**

**AM No. 09-51**

**TITLE: CONTRACT AWARD TO SPORT SYSTEMS UNLIMITED INCORPORATED IN THE AMOUNT OF \$46,500 FOR A PORTABLE FLOOR SYSTEM FOR THE CURTIS D. MENARD SPORTS CENTER.**

**Agenda of:** November 9, 2009

**Date:** October 29, 2009

**Originator:** Recreation & Cultural Services Director

| Route to: | Department                                 | Signature/Date              |
|-----------|--|-----------------------------|
|           | Chief of Police                            |                             |
| X         | Recreational and Cultural Services Manager | <i>[Signature]</i>          |
| X         | Director of Public Works                   | <i>[Signature]</i> 11/2/09  |
| X         | Director of Finance                        | <i>[Signature]</i> 10/29/09 |
| X         | Deputy Administrator                       | <i>[Signature]</i>          |
| X         | City Clerk                                 | <i>[Signature]</i>          |

**REVIEWED BY MAYOR VERNE E. RUPRIGHT:** *[Signature]*

**FISCAL IMPACT:**  yes \$46,500 or  no Funds Available  yes  no

**Account name/number:** Portable Floor 340-4539-453-45.14

**Attachments:** Price Quote (4 pp)

**SUMMARY STATEMENT:** The City obtained a \$75,000 grant from the State of Alaska in 2006 for a portable floor system to cover the ice rink for events needing a hard floor surface. The City has been researching alternatives and found new flooring systems cost approximately \$150,000. As such, a new flooring system is not obtainable with this grant. The City also looked local fabrication and found the units would be too heavy for changing out the floor on a routine basis.

The City has located a used light durable product that should last between 5 and 10 years that can be purchased for \$35,000 plus shipping that meets the requirements of WMC 5.08.140 for a sole source procurement (a used product at a discount rate).

The addition of a portable floor covering our facility will allow the facility to become a year round Ice Rink. Currently during the summer months, our regular customers transfer to Brett Arena for skating and hockey associated programs. With the additional 3 months of Ice we will add summer tournaments and camps along with associated open public skate and pick up leagues. Having fielded numerous requests by the users to provide these services, there is reasonable assurance of income to more than offset the extra 3 months of ice and maintenance.

Furthermore, with the addition of the floor covering we can provide alternative sports programs. Volleyball, indoor Soccer, Lacrosse, Rugby, Flag Football, etc. are all very successful in Anchorage and many of our local families currently travel there to participate in these programs. This equates to lost revenue for our City facility as well as local business. It further implies a short-fall in providing adequate options and opportunities to our local patrons.

The addition of the Arctic Predators Indoor Football League team will provide turf flooring to cover the portable floor at no cost to the City of Wasilla. This will be in their use agreement and contract. We are currently pricing sport court to use in conjunction with the flooring in order to place a bid for the Alaska State High School Volleyball Tournament for 2011-2013. This same sport court accompanied with portable Basketball Goals can offer us the potential to bid for local tournaments and community sports, thus mitigating the current loss of revenue to the private Sports Center on the Palmer-Wasilla Hwy.

The combination of these added events has potential to increase not only our financial earnings for the facility by nearly one-third, but more importantly expand our recreational and sports programs and events to a level in keeping with the needs of our community.

#### Cost Breakdown

|                   |  |
|-------------------|--|
| Used Flooring     | \$35,000                                 |
| Replacement Stock | \$ 3,900                                 |
| Shipping Cost     | \$ 7,102                                 |
| Cost Buffer       | \$ 498 (for unforeseen shipping charges) |
| <u>Total</u>      | <u>\$46,500</u>                          |

**STAFF RECOMMENDATION:** Authorize the Mayor to execute a contract with Sports Systems Unlimited Incorporated in the amount of \$46,500 for a portable floor system for the Curtis D. Menard Sports Center.



Striving for Excellence



October 27, 2009

Curtis C. Menard Memorial Sports Center
James Hastings
Recreation and Cultural Services Director
1001 South Mack Drive
Wasilla, AK
99654

Phone: 907-357-9120
Email: jhastings@ci.wasilla.ak.us

QUOTATION #AFP0.1
(Curtis C. Menard Memorial Sports Center)

Dear James,

As the preferred supplier to the NHL, Sports Systems Unlimited/Athletica®, thanks you for the opportunity to submit a quote on USED "AS IS" ArenaDeck® ice rink covering. This price quotation is based on rink dimensions of 200' long x 85' wide x 28' radius for a total of 17,000 sq./ft.

ArenaDeck® is the ideal conversion product for any multi-purpose facility. Lighter than plywood or fiberboard, the raised decking allows for fast easy lifting and removal. The Patented product technology ensures product will not warp, swell, deform or curl from its original size. The natural gray color and textured top surface create a neutral atmosphere for any event. The nonporous surface will not absorb contaminants, and allows for quick clean up before storage.

\*\* This deck is used and is being sold in "AS IS" condition.

Drawings and Specifications not provided.

- 539 total Waffle Panels size 48" x 96" x 1" (both full and cut panels)
This is the exact amount of panels needed to cover an entire rink.
\*\*Therefore, Athletica® highly recommends an "Attic Stock" of at least 4-8 additional Panels for possible future damage.

BASE BID - ARENA DECK ONLY \$ 35,000.00 US FUNDS
Sales Tax not included

Decline \_\_\_\_\_ Accept \_\_\_\_\_

Shipping to Wasilla, AK \$7,102.00 US FUNDS
Sales Tax not included

Decline \_\_\_\_\_ Accept \_\_\_\_\_



Sport Systems Unlimited Corp. 685 Rupert Street, Waterloo, Ontario, Canada N2V 1N7
Toll free (North America): 1-877-778-5911 Phone: (519) 747-1856 Fax: (519) 747-3659
Athletica Arena Services Suite 600 - 15300, 25th Ave. N., Minneapolis, MN, USA 55447
Toll free: 1-800-809-7465 (RINK) Fax: (763) 249-7475
www.SportSystemsCorp.com





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**THE FOLLOWING ITEMS ARE RECOMMENDED**

- Refrigeration must be turned on and Arena deck cooled to operating temperature for installation.
- Dasher boards or ice dam must be installed by owner prior to installation of decking
- The recommended 4-8 "Attic Stock" Panels
- Forklift for off-loading and installation
- Circular saws for cutting ArenaDeck®
- Dasher Board or Ice dam installation

Prices firm for 60 days.

**OPTION #1 - ATTIC STOCK**

- 15 additional Waffle Panels of 1" X 4' X 8' for Attic Stock.
- Attic Stock must be ordered with the full rink.

**TO SUPPLY ONLY –  
Sales Tax not included**

**\$ 3,900.00 US FUNDS**

Decline \_\_\_\_\_

Accept \_\_\_\_\_

**IF YOU ARE TAX EXEMPT, AN EXEMPT CERTIFICATE MUST BE PROVIDED**

**Payment Terms: All payment terms based on Credit Approval (O.A.C)**

45% with placement of purchase order  
55% two weeks prior to shipping

or

Payment in full upon order with 1% discount.



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By: \_\_\_\_\_  
Jon Gilbertson-Midwest/Southwest Regional Sales Manager

If you require any additional information, please contact Jon Gilbertson and 763-249-7412 or at our corporate office, 800-809-7465 x212.

Notwithstanding the foregoing, should Sport Systems Unlimited/Athletica® be delayed in the commencement, prosecution or completion of the work by any cause beyond Sport Systems Unlimited/Athletica®'s control and not due to any fault, neglect, act or omission on its part, then Sport Systems Unlimited/Athletica® shall be entitled to an extension of time as agreed upon by the parties hereto in writing and shall not be held liable for any liquidated damages for any delays caused by either the owner or general contractor.

This bid is subject to Sport Systems Unlimited/Athletica® Standard Terms and Conditions and Limited Warranty and may be withdrawn without penalty at anytime before contract execution. If accepted, sign and return one copy, and retain a duplicate for your files. When approved by one of our officers and returned, it becomes a binding contract. This quotation is subject to change, withdrawal, or cancellation until accepted by you. If we have not received your acceptance within 60 days from the date hereof, this quotation shall automatically expire. Sport Systems Unlimited/Athletica® retains a security interest in all the products covered in this agreement until all sales' terms have been met. In addition, the purchaser agrees to sign any additional documents for Athletica to perfect its security interest in the products.

**The above proposal is accepted:**

*(Please make sure you indicated either an accept or decline in the options listed above. Thank you.):*

\_\_\_\_\_  
President/Owner/General Manager

\_\_\_\_\_  
Sport Systems Unlimited Corp.

\_\_\_\_\_  
Name of Signee (please print)

Date \_\_\_\_\_

Date \_\_\_\_\_



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**PLEASE COMPLETE THE FOLLOWING ACCOUNT INFORMATION:**

Payment Terms (from listed options above) \_\_\_\_\_

GST \_\_\_\_\_% (for Canada only) PST \_\_\_\_\_% (for Canada only)

Federal ID Number: \_\_\_\_\_ (for direct importing purposes).

State Tax \_\_\_\_\_% Local Tax \_\_\_\_\_%  \*Exempt (see below)

\*If you are tax exempt, please send us a copy of your Tax Exemption Certificate along with this signed quote. Thank you.



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