

**CITY OF WASILLA  
RESOLUTION SERIAL NO. 11-26**

**A RESOLUTION OF THE WASILLA CITY COUNCIL AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH THE MATANUSKA-SUSITNA SCHOOL DISTRICT TO ACCEPT HIGH-QUALITY AUDIO AND VISUAL EQUIPMENT AND INSTALLATION OF THE SYSTEM INTO THE CURTIS D. MENARD MEMORIAL SPORTS CENTER IN EXCHANGE FOR FACILITY USE OF APPROXIMATELY \$76,500 OVER A TEN YEAR PERIOD.**

---

WHEREAS, the Matanuska Susitna School District (School District) uses the Curtis D. Menard Memorial Sports Center (CMMSC) for five graduation ceremonies each year; and

WHEREAS, the School District rents audio equipment for each of these ceremonies from an external source in order to obtain quality sound; and

WHEREAS, they would like to provide a high-quality audio and visual system to the City to mitigate these annual rental costs of equipment and the inconvenience; and

WHEREAS, the installation of the audio and visual equipment would enhance the marketability of CMMSC and is expected to generate additional revenues from other users of the facility; and


WHEREAS, the sound equipment and installation cost is expected to cost approximately \$77,500.

NOW, THEREFORE, BE IT RESOLVED, that the Wasilla City Council authorizes the Mayor to execute an agreement with the Matanuska-Susitna School District to accept high-quality audio and visual equipment and installation of the system into the Curtis D. Menard Memorial Sports Center in exchange for facility use of approximately \$76,500 over a ten year period.

ADOPTED by the Wasilla City Council on June 27, 2011.

  
VERNE E. RUPPRIGHT, Mayor

ATTEST:

  
KRISTIE L. SMITHERS, MMC, City Clerk

[SEAL]

VOTE: Harris, Holler, Katkus, Menard, Sullivan-Leonard and Woodruff in favor.



**CITY OF WASILLA  
LEGISLATION STAFF REPORT**

**Resolution Serial No. 11-26: AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH THE MATANUSKA-SUSITNA SCHOOL DISTRICT TO ACCEPT HIGH-QUALITY AUDIO AND VISUAL EQUIPMENT AND INSTALLATION OF THE SYSTEM INTO THE CURTIS D. MENARD MEMORIAL SPORTS CENTER IN EXCHANGE FOR FACILITY USE OF APPROXIMATELY \$76,500 OVER A TEN (10) YEAR PERIOD.**

**Agenda of:** June 27, 2011

**Date:** June 15, 2011

**Originator:** Recreation and Cultural Services Manager

Route to:	Department	Signature/Date
	Chief of Police	
X	Recreation and Cultural Services Manager	<i>[Signature]</i>
X	Finance Director	<i>[Signature]</i> 6/15/11
X	Interim Deputy Administrator	<i>[Signature]</i> 6/17/11
X	City Clerk	<i>[Signature]</i>

**REVIEWED BY MAYOR VERNE E. RUPRIGHT:** *[Signature]*

**FISCAL IMPACT:**  yes \$ or  no      Funds Available  yes  no N/A

**Account name/number:** 340-4500-347.50-05

**Attachments:** Matanuska-Susitna School District Agreement Letter (1p)

**SUMMARY STATEMENT:** The Matanuska-Susitna School District (the School District) uses the Curtis D. Menard Memorial Sports Center (CMMSC) for five graduation ceremonies each year. As CMMSC does not have sufficient equipment to deliver quality sound, the School District must rent equipment from an external source, at a cost of approximately \$3,500 per ceremony. Additionally, there is the inconvenience of setting up and dismantling the equipment after each ceremony. Based on the rental cost and inconvenience, the School District is incited to purchase and install high-quality audio and visual equipment into CMMSC. The value of the equipment with installation is estimated to be approximately \$77,500.

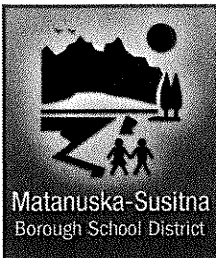
The City has recognized the need for improved sound quality in CMMSC but has not had sufficient funds to purchase the quality of equipment that could be delivered under the proposed agreement. Under the proposed agreement, CMMSC would allow the

School District to use the facility for five days during the month of May for ten years. The normal charge to the School District on average is \$7,500 per year. Over a ten year period, this equates to approximately \$75,000. The remaining \$1,500 of value is a one-time, no-charge use of the facility in September 2011 for the administration and teacher conference. This will be the first District Administration-Teacher Conference held at a single time and place as no venue previously had been available to accommodate this event in one session. Note that these estimates assume no rate increase to this user for the term of this agreement. Any additional events held at CMMSC in excess of the five days referenced in the agreement would be charged out at the normal non-profit rate at time of use.

This arrangement benefits the School District significantly by eliminating rental costs of equipment over the ten year term of the agreement. The benefit to CMMSC is the marketability of the audio and visual equipment to events that are currently held there and events that would now consider CMMSC for their venue. It is expected that use of the equipment, if desired by the user, would be an additional charge; hence generating additional revenue. While the additional revenue is difficult to estimate, it is believed to be well in excess of the amount of facility use fees (\$7,500 annually) that would be off-set under the proposed agreement. As the City would take ownership of the equipment, it would also be responsible for the repair and maintenance costs associated with it. The terms and conditions of the agreement require a five-year warranty on the equipment as offered through the vendor for parts and labor. Therefore, minimal repair and maintenance costs are anticipated in the initial years. Any costs that are incurred (replacement bulbs, etc.) in FY 2012 would be absorbed into the current approved FY 2012 budget.

This arrangement serves as an example of excellent collaborative efforts. The School District, that brings education into this community, is able to achieve remarkable savings while at the same time enhancing the marketability of CMMSC to deliver high caliber events to surrounding Borough residents while significantly enhancing local business revenue.

**STAFF RECOMMENDATION:** Approve the adoption of Resolution Serial No. 11-26.



**OFFICE OF THE SUPERINTENDENT**  
*Kenneth Stephen Burnley, Ph.D.*

***Mission: Mat-Su Borough School District prepares students for success***

**AGREEMENT LETTER**

**DATE:** June 15, 2011

**To:** Kenneth Stephen Burnley, Ph.D.,  
Superintendent

**Thru:** Ken Forrest,  
Assistant Superintendent of Business and Operations

**FROM:** John Weetman,  
Director of IT

**SUBJECT:** Providing professional audio/video for graduations to the  
Menard Memorial Sports Center

The purpose of this agreement is to establish terms and conditions between the Matanuska Susitna Borough School District and the City of Wasilla.

This agreement applies to the Matanuska Susitna Borough School District providing professional quality Danley Sound Labs audio and video equipment, installation of the system, and a five year warranty covering parts and labor valued at \$77,313.85 and described herein the attached bid sheet. In exchange the City of Wasilla shall provide free of charge, the rental of the Curtis D. Menard Memorial Sports Center solely for High School Graduations for the next 10 years during the entire third week (five days) of each May, effective 2012 through 2022.

As the inaugural test of the equipment, the School District requests the use of the facility free of charge on September 2<sup>nd</sup>, 2011 for our first annual District Teacher/Administration Conference. This will be the first ever opportunity to conduct this required event with the entire District Staff in one single location and on one single day.

Any and all use of the facility outside of the timeframes noted above will be subject to appropriate current fees applicable at the time of rental and are not included in this agreement.

Once the equipment has been installed the City of Wasilla shall accept sole ownership and all future costs for maintenance, upkeep, and repairs.

---

Terrie Irwin, Chief Financial Officer

Matanuska Susitna Borough School District

---

Verne E. Rupright, Mayor

City of Wasilla

# INVOICE

June 14, 2011

**TO:** John Weetman  
 Mat Su Borough School District  
 501 N. Gulkana  
 Palmer, Alaska 99645

**FROM:** Sound Decisions  
 7020 Gladstone Ln Wasilla AK 99654  
 Attention: Phil Ballard  
 (907) 775-2376

DESCRIPTION	QUANTITY	UNIT PRICE	COST
Danley GH60 Main Speakers	3	\$ 7,515.00	\$ 22,545.00
Danley DBH-218 Subwoofer	2	\$ 6,240.00	\$ 12,480.00
Danley DSLA 6.5k	4	\$ 3,040.00	\$ 12,160.00
Danley DSLA 3.3k	1	\$ 1,845.00	\$ 1,845.00
Danley DSL P48	1	\$ 1,169.00	\$ 1,169.00
FBT Verve 15m monitor	2	\$ 959.00	\$ 1,918.00
Fly hardware	1	\$ 900.00	\$ 900.00
Microphone stands/ misc	1	\$ 350.00	\$ 350.00
APB Pro Rack House sound board	1	\$ 3,150.00	\$ 3,150.00
Flight Case	2	\$ 700.00	\$ 1,400.00
Cabling	1	\$ 2,500.00	\$ 2,500.00
Direct boxes	3	\$ 89.00	\$ 267.00
Wireless microphones	4	\$ 1,400.00	\$ 5,600.00
Sanyo PLC-XM150 6000 Lumen Projector with mount	2	\$ 3,822.00	\$ 7,644.00
4 Port VGA cat 5 extender base unit	1	\$ 315.00	\$ 315.00
Cat 5 extender remote	2	\$ 157.50	\$ 315.00
Screens,/mounts and remotes	2	\$ 3,412.50	\$ 6,825.00
		Total Installed including 5% discount	\$ 77,313.85

**APPROVED**  
 JUN 15 2011  
*Karl A. Tana*