



	Approved	Denied
Date Action Taken:	7/11/11	
Other:		
Verified by:	<i>[Signature]</i>	

WASILLA CITY COUNCIL ACTION MEMORANDUM

AM No. 11-19

TITLE: CONTRACT AWARD TO CASCADIA INTERNATIONAL AND BOB'S SERVICES IN THE AMOUNT OF \$236,394 FOR A NEW DUMP TRUCK WITH A SANDER FOR ROAD MAINTENANCE.

Agenda of: July 11, 2011
Originator: Public Works Director

Date: June 28, 2011

Route to:	Department	Signature/Date
X	Public Works Director	<i>[Signature]</i> 6/29/11
X	Finance Director	<i>[Signature]</i> 6/29/11
X	Deputy Administrator	<i>[Signature]</i> 6/29/11
X	City Clerk	<i>[Signature]</i>

REVIEWED BY MAYOR VERNE E. RUPRIGHT: *[Signature]*

FISCAL IMPACT: yes \$236,394 or no Funds Available yes
Account name/number: 110-4320-432.45-56/New Dump Truck (\$100,000)
 120-4310-431.70-42/Capital Purchases Vehicles (\$136,394)

Attachments: State of Alaska Contract Specifications (6 pages)

SUMMARY STATEMENT: This contract award is being made in accordance with Wasilla Municipal Code 05.08.100.B.8 that allows purchases through contracts that have been bid through the State of Alaska. In this case, the State has two active contracts for a combined road maintenance vehicle. The first contract is with Cascadia International for the dump truck and the second contract is with Bob's Services for the sander. The following is the cost breakdown:

Cascadia International basic bid	182,202.00
Cascadia International add-ons	1,141.00
Bob's Services basic bid	33,050.50
Estimated Shipping	20,000
Total	\$236,393.50

STAFF RECOMMENDATION: Contract award to Cascadia International and Bob's Services in the amount of \$236,394 for a new dump truck with a sander for road maintenance.

CONTRACT AWARD	STATE OF ALASKA HQ, STATE EQUIPMENT FLEET (Contracting Authority) 2200 E. 42nd Avenue Anchorage, Alaska 99508.	CONTRACT AWARD NUMBER CA1578-11
ORDERING DEPARTMENT: HEADQUARTERS, STATE EQUIPMENT FLEET 2200 E. 42ND AVENUE ANCHORAGE, ALASKA 99508 (907) 269-0793 PHONE / (907) 269-0801 FAX	DATE OF CONTRACT: JANUARY 30, 2011 DATE INITIAL CONTRACT BEGINS: JANUARY 30, 2011 DATE INITIAL CONTRACT ENDS: JANUARY 29, 2012	NUMBER & PERIOD OF RENEWAL OPTIONS: TWO (2) ONE YEAR RENEWAL OPTIONS
CONTRACTOR: CASCADIA INTERNATIONAL ADDRESS: 1301 POST ROAD ANCHORAGE, AK 99501 CONTACT NAME: MIKE LASH PHONE NUMBER: (907) 279-9591 E-MAIL: MLASH@CASCADIAINT.COM	RENEWALS EXPIRE (MO/YR): JANUARY 30, 2014	ISSUED IN ACCORDANCE WITH BID # SEF- 1578 DATED: SEPTEMBER 28, 2010
ESTIMATED VALUE OF INITIAL TERM: \$1,650,000.00		
SEND INVOICES IN DUPLICATE TO: STATE EQUIPMENT FLEET, 2200 E. 42ND AVENUE, ANCHORAGE AK 99508		
THIS ORDER CONSTITUTES A BINDING COMMITMENT BETWEEN THE STATE AND THE CONTRACTOR LISTED HEREON. UNAUTHORIZED MODIFICATION WITHOUT THE EXPRESSED PRIOR APPROVAL OF THE CONTRACTING AUTHORITY WILL RESULT IN A FINANCIAL OBLIGATION ON THE CONTRACTOR AND/OR UNAUTHORIZED STATE PERSONNEL MAKING THE CHANGE.		
DESCRIPTION		
ONE YEAR CONTRACT FOR PLOW TRUCKS AND TRACTOR TRUCKS (WITH (2) TWO ONE YEAR RENEWAL OPTIONS)		
CONTRACTING OFFICER KRISTI FUTREL PHONE: (907) 269-0793 FAX: (907) 269-0801		
<u>TABLE OF CONTENTS</u>		
SECTION		
I. SPECIAL TERMS & CONDITIONS		
II. STANDARD TERMS & CONDITIONS		
III. SPECIFICATIONS		
IV. PRICE SCHEDULE		
CONTRACTING AUTHORITY NAME & TITLE KRISTI FUTREL, CONTRACTING OFFICER III	SIGNATURE	
CONTRACTOR AUTHORITY NAME & TITLE	SIGNATURE	
IMPORTANT 1. Contract award number and ordering department name must appear on all invoices and documents relating to this order. 2. The State is registered for tax free transactions under Chapter 32, IRS Code Regulation No. 92-601185. Items are for the exclusive use of the State and not for resale.		

SEF-1578, ORDER CHECK & PRICE LIST

CASCADIA INTERNATIONAL, LLC
 MIKE LASH
 1301 POST ROAD
 ANCHORAGE, ALASKA 99501
 PHONE: 279-9591

Old V-Numbers

Parent Unit _____
 Attachment #1 _____
 Attachment #2 _____
 Attachment #3 _____

<u>1 or 0</u>	<u>MODELS</u>	<u>COST</u>	<u>ORDER TOTAL</u>
1	Truck Cab & Chassis, 6x4 2012 International WorkStar 7600SFA	\$ 127,882.00	\$ 127,882.00
0	Plow Hitch with Proportional Reversible	\$ 5,346.00	\$ -
0	Manual Telescoping Plow Hitch Lift Arm	\$ 96.00	\$ -
1	Dump Body, (8-Yard AR400) CRYSTEEL SELECT MODEL 160805	\$ 19,430.00	\$ 19,430.00
1	Hydraulics	\$ 14,751.00	\$ 14,751.00
1	Control Console	\$ 2,960.00	\$ 2,960.00
1	Sander Control	\$ 2,629.00	\$ 2,629.00
0	Belly Blade – Non-Oscillating Type MONROE MODEL MS3512	\$ 10,744.00	\$ -
1	Belly Blade – Oscillating Type, MONROE MODEL MS3512-OSC	\$ 13,586.00	\$ 13,586.00
0	Snow Plow, One-Way MONROE MODEL MPHS35-64-12-AK	\$ 13,403.00	\$ -
0	Diagnostic Software	\$ 1,043.00	\$ -
1	Publications	\$ 1,000.00	\$ 1,000.00
			\$ -
0	Tractor Truck Cab & Chassis, 6x4 2012 INTERNATIONAL PAYSTAR 5900 SBA 6X4	\$ 99,517.00	\$ -
0	Automatic Transmission in lieu of a manual transmission	\$ 7,839.00	\$ -
0	PTO Hydraulics for Automatic Transmission	\$ 1,124.00	\$ -
0	Hydraulic Valves for Side Dump Operation	\$ 8,252.00	\$ -
0	Control Console	\$ 2,209.00	\$ -
0	Sliding Fifth Wheel Assembly	\$ 6,349.00	\$ -
0	Diagnostic Software	\$ 1,037.00	\$ -
0	Publications	\$ 853.00	\$ -
			\$ -
	Options-CLASS 217 ONLY		\$ -
1	Class 217-Plow Truck Engine 470 HP in lieu of 450 HP) INTERNATIONAL MAXXFORCE 13, 12.4L CID, 475 HP	\$ 975.00	\$ 975.00
0	Outboard Racks to accept 5th wheel plate	\$ 532.00	\$ -
1	HENDRICKSON RT-463 Rear Suspension with Severe Duty Bushings	\$ 475.00	\$ 475.00
1	EVERBLADES in lieu of factory standard	\$ 349.00	\$ 349.00
1	ROADWATCH system	\$ 867.00	\$ 867.00
0	120 Gallon Saddle Fuel Tank	\$ -	\$ -
0	Snowplow Lighting Package	\$ 2,013.00	\$ -
0	Hydraulic Power Tailgate with Extended Dump Body	\$ 4,706.00	\$ -
1	Pre-Wet Switch and Light for Sander/Material Spreader	\$ 298.00	\$ 298.00
0	Snow Wing, Patrol, Right Hand, Mid Mounted MONROE MODEL 9DFWMB	\$ 14,155.00	\$ -
0	Snow Wing, Patrol, Right Hand, Rear Mounted MONROE MODEL 9DFWMB	\$ 14,345.00	\$ -

0	Snow Wing, Benching, Right Hand, Rear Mounted	MONROE 9DFWMB-B	\$	18,106.00	\$	-
0	Snow Plow, Reversible with Flared Right Hand Side	MONROE MPHS48-48-12-AK2F	\$	12,139.00	\$	-
0	Snow Plow, Reversible with Flared Right AND Left Hand Side	MONROE MPR-48-66-12-ISST-AK	\$	11,734.00	\$	-
0	Training, in Anchorage, 24 Hours		\$	6,875.00	\$	-
0	Training, in Fairbanks, 24 Hours		\$	6,875.00	\$	-
0	Chassis Pilot Inspection Trip (1st trip, per person)		\$	3,125.00	\$	-
0	Body Builder Pilot Inspection Trip (2nd trip, per person)		\$	3,625.00	\$	-
	<u>CLASS 217 Options Supplement (See Next Tab for Details)</u>				\$	1,161.00
			PO TOTAL		\$	185,202.00

0 or 1	Description	Cost	Total
1	HEATER SHUT-OFF VALVE, (1) GATE VALVE TYPE FOR OEM CHASSIS HEATER	\$ 24.00	\$ 24.00
1	COWL TRAY LID WITH RELOCATED HVAC FILTER	\$ 221.00	\$ 221.00
1	GAUGE, OIL TEMP, ALLISON TRANSMISSION	\$ 39.00	\$ 39.00
0	TRANSMISSION OIL, SYNTHETIC	\$ 324.00	\$ -
0	HOOD ACCESS HATCH FOR SERVICE	\$ 356.00	\$ -
0	PASSENGER SEAT WITH UNDERSEAT STORAGE BOX	\$ 20.00	\$ -
1	DRIVER SEAT WITH BELLOWS	\$ 240.00	\$ 240.00
0	POWER LOCKS & WINDOWS	\$ 294.00	\$ -
0	HEATED WINDSHIELD	\$ 506.00	\$ -
1	CAB CLEARANCE/MARKER LIGHTS, (5) LED	\$ 56.00	\$ 56.00
0	"LOLLY-POP" STYLE FRONT TURN SIGNALS, DUAL FACE, AMBER/AMBER, MOUNTED ON TOP OF FENDER	\$ 60.00	\$ -
1	OPERATOR SAFETY PACKAGE	\$ 106.00	\$ 106.00
0	CHROME SAFETY YELLOW PAINT	\$ 210.00	\$ -
0	PASSIVE REGENERATION INHIBIT SWITCH	\$ 36.00	\$ -
0	BRIGHT FINISH MIRRORS WITH STAINLESS STEEL BRACKETS	\$ 109.00	\$ -
1	QUICK DISCONNECT FOR STROBES - NEW LED SYSTEM (OPTION #1)	\$ 455.00	\$ 455.00
0	QUICK DISCONNECT FOR STROBES - OLD (LINEAR) SYSTEM (OPTION #2)	\$ 1,170.00	\$ -
Add to PO Total			\$ 1,141.00

**CONTRACT
AWARD**

STATE OF ALASKA
 HQ STATE EQUIPMENT FLEET (Contracting Authority)
 2200 E. 42nd Avenue
 Anchorage, Alaska 99508

CONTRACT AWARD NUMBER
CA1578-11-1

ORDERING DEPARTMENT:
 HEADQUARTERS, STATE EQUIPMENT FLEET
 2200 E. 42ND AVENUE
 ANCHORAGE, ALASKA 99508
 (907) 269-0793 PHONE / (907) 269-0801 FAX

DATE OF CONTRACT: JANUARY 30, 2011

DATE INITIAL CONTRACT BEGINS: JANUARY 30, 2011

DATE INITIAL CONTRACT ENDS: JANUARY 29, 2012

CONTRACTOR: BOB'S SERVICES
ADDRESS: 2009 SPAR AVENUE
 ANCHORAGE, AK 99501

NUMBER & PERIOD OF RENEWAL OPTIONS: TWO (2) ONE YEAR RENEWAL OPTIONS

RENEWALS EXPIRE (MO/YR): JANUARY 30, 2014

CONTACT NAME: KEITH SKALSKY

ISSUED IN ACCORDANCE WITH BID # SEF- 1578 DATED: SEPTEMBER 28, 2010

PHONE NUMBER: (907) 276-3221

ESTIMATED VALUE OF INITIAL TERM: \$200,000.00

E-MAIL: KSKALSKY@BOBSSERVICES.COM

SEND INVOICES IN DUPLICATE TO: STATE EQUIPMENT FLEET, 2200 E. 42ND AVENUE, ANCHORAGE AK 99508

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DESCRIPTION

**ONE YEAR CONTRACT FOR PLOW TRUCKS AND TRACTOR TRUCKS
 (WITH (2) TWO ONE YEAR RENEWAL OPTIONS)**

CONTRACTING OFFICER

KRISTI FUTREL

PHONE: (907) 269-0793

FAX: (907) 269-0801

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CONTRACTING AUTHORITY NAME & TITLE

KRISTI FUTREL, CONTRACTING OFFICER III

SIGNATURE

Kristi Futrel

CONTRACTOR AUTHORITY NAME & TITLE

KEITH SKALSKY

SIGNATURE

Keith Skalsky

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SEF-1578, ORDER CHECK & PRICE LIST

BOB'S SERVICES
KEITH SKALSKY
2009 SPAR AVENUE
ANCHORAGE, ALASKA 99501
PHONE: 276-1331

Old V-Numbers _____
Parent Unit _____

<u>1 OR 0</u>	<u>LOT 2 SPECIFICATION #575 MATERIAL SPREADER#4)</u>	<u>Cost</u>	<u>Total</u>
1	Material Spreader, Henderson FSHAK-2011	\$ 25,990.00	\$ 25,990.00
1	Inverted "V" for Material Spreader	\$ 335.00	\$ 335.00
1	Steel Side Spill Shields for Material Spreader	\$ 554.00	\$ 554.00
1	Air Deflector for Material Spreader	\$ 331.00	\$ 331.00
1	Flights with 4-1/2 inch spacing	\$ 863.50	\$ 863.50
1	Front Idler Grease Tubes for Material Spreader	\$ 111.00	\$ 111.00
1	Pre-Wet System	\$ 2,518.00	\$ 2,518.00
1	Dual Electronic Vibrators	\$ 2,348.00	\$ 2,348.00
1	Publications for Material Spreader	\$ -	\$ -
0	Pilot Inspection	\$ 1,495.00	\$ -
		<u>PO TOTAL</u>	<u>\$ 33,050.50</u>

218,252.50