



AM No. 12-16: AUTHORIZATION TO PURCHASE A VAPOR STEAM GENERATOR FOR THE PUBLIC WORKS DEPARTMENT AND AWARDING THE ASSOCIATED CONTRACT TO INDUSTRIAL BOILER & CONTROLS IN THE AMOUNT OF \$43,042.

Agenda of: April 9, 2012

Date: March 28, 2012

Originator: Josie Judd, Purchasing/Contracting Officer

Route to:	Department	Signature	Date
X	Public Works Director		3/28/12
X	Finance Director		3/28/12
X	Interim Deputy Administrator		4-2-12
X	City Clerk		3/28/12

REVIEWED BY MAYOR VERNE E. RUPRIGHT:

FISCAL IMPACT: yes \$43,042 Funds Available Yes or No

Account name/number/amount:
 Capital Purchases-Vehicles 120-4310-431-70.42 \$43,042

Attachments:
 Sales Quotation (2 page)
 Memo from William Harvey (1)

SUMMARY STATEMENT: In accordance with WMC 5.08.108, the City of Wasilla would like to procure a Vapor Steam Generator from Industrial Boiler & Controls. The City is replacing the existing Vapor steam Generator. The State of Alaska has a contract with State Petroleum for the award of this particular generator. The contract includes a vehicle that the equipment is installed in. The City has a vehicle that we would like to install just the generator in, therefore, not needing to spend \$97,000 for the entire procurement. State Petroleum purchases the generator from Industrial Boiler & Controls and installs it in new vehicles. The monies are budgeted in FY 2012 in the Vehicle Replacement Fund.

STAFF RECOMMENDATION: Adopt AM No. 12-15.

Date: 4/9/12	Approved: <input checked="" type="checkbox"/>	Denied: <input type="checkbox"/>	Initials: JJ	Comments:
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VAPOR POWER INTERNATIONAL

QUOTATION

City Of Wasilla
Wasilla, Alaska

January 6, 2012

Attention:
John Becker
J Judd
jjudd@ci.wasilla.ak.us

<u>ITEM</u>	<u>QTY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>
1	1	Vapor Steam Generator Model No: 4992-4BT 40 BHP, 1,380 lbs/hr from and at 212° F 300 psi design, 250 psi max operating No. 2 Oil Fired - Includes electronic ignition with flame supervision - Includes 4 instruction manuals - Prime mover provided by others (boiler drive) - Tachometer drive and display, not mounted - Stiles Kim Aquadene SK200 dispenser housing with 1 cartridge - Initial startup and operator training, not to exceed 8 hours	\$ 30,315.00 each

PRICE:

-All prices are F.O.B. Franklin Park, Illinois – freight paid to Anchorage, Alaska
-Standard warranty is 12 months from startup or 18 months after shipment, whichever comes first. Warranty is for parts only and does not include labor.

As per described \$42,816.00
Forty Two Thousand Eight Hundred Sixteen Dollars no cents


TERMS:

With order 50% of unit price
30 days after ship date 50% of unit price

Note: Any changes to these standard Terms of Payment will require Vapor Credit Department approval.

DELIVERY:

9 weeks after receipt of an approved purchase order



Harvey T Brownlow
Industrial Boiler & Controls
Authorized representative

PRICES QUOTED ABOVE ARE CURRENTLY IN EFFECT, AND ARE FIRM FOR 30 DAYS FROM DATE OF THIS QUOTATION. PREVIOUS QUOTATIONS ON THIS EQUIPMENT ARE VOIDED BY THIS QUOTATION. ALL PRICES ARE SUBJECT TO ADDITION OF ANY APPLICABLE SALES, USE OR SIMILAR TAXES.

Josie Judd

From: Nick Bradney <sales@ibcalaska.com>
Sent: Monday, February 27, 2012 9:20 AM
To: Josie Judd
Subject: Vapor Quote
Attachments: Nicholas C Bradney.vcf

Josie,

Per Harvey's quote, the boiler shipping origin will be Franklin Park, IL, with freight paid to Anchorage, AK, and for the boiler as specified, for the total of \$42,816.00. And the estimated quote of \$225.50 for Lynden Transport to deliver quoted boiler from our office in Anchorage, AK to your office location in Wasilla, AK.

Thank you,

Nicholas C. Bradney
Industrial Boiler & Controls, Inc.
Sales, & Purchasing Agent

(907) 562-2827 Work
(907) 563-3776 Fax
(907) 360-3285 Mobile

106 East Dowling Road Suite B
Anchorage, Alaska 99518

Memo

To: Josie Judd Purchasing Officer
From: William W. Harvey Deputy Director Public Works
CC: Archie Giddings Director John Becker Supervisor
Date: 2/1/12
Re: Sole source of Steam boiler for thawing

Mr. Harvey Brownlow, President of IBC, issued a quote to you on Jan 6th. 2012. Reference # 09-13091 in the amount of \$ 42,816. You need to check this quote and see if freight was included. If not then we need to add approximately \$2,000 to the quote to make the quote FOB, Wasilla.

State Petroleum holds the state contract for supplying this boiler to Qualified Public Entities. We were quoted \$97,000 for purchase and installation in a city supplied vehicle. State Petroleum would have to Purchase this boiler from IBC as IBC is the state representative for this manufacturer.

Recommend sole source of this boiler in the quoted amount given in #09-13091. The city will mount and install said boiler in our vehicle. Funds have been budgeted in Acct. # 120-4310-431-70.42 not to exceed \$60,000. Public works personnel will be installing this boiler and will be purchasing small items need for this installation from this account.