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|--------------|--------------------------|--|
| Date of Acti | 2/25/13 | |
| Approved | <input type="checkbox"/> | Denied <input checked="" type="checkbox"/> |
| By: | Kornits See AM No 13-09 | |

CITY COUNCIL ACTION MEMORANDUM

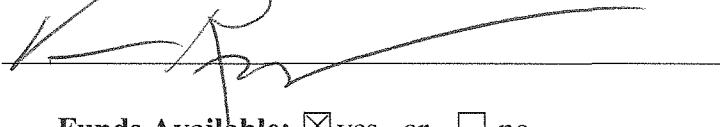
AM No. 13-04: CONTRACT AWARD TO KENDALL FORD IN THE AMOUNT OF \$41,310 FOR ONE (1) 2013 FORD F550 WITH DUMP BODY.

Originator: April Dwyer, Purchasing Officer
 Date: February 1, 2013

Agenda of: 2/25/2013

| Route to: | Department Head | Signature | Date |
|-----------|---|--|--------|
| | Chief of Police | | |
| X | Public Works Director |  | 2/7/13 |
| | Recreation & Cultural Services Director | | |
| X | Finance Director |  | 2/7/13 |
| X | Deputy Administrator |  | 2/7/13 |
| X | City Clerk |  | 2/7/13 |

Reviewed by Mayor Verne E. Rupright:



Fiscal Impact: yes or no

Funds Available: yes or no

Account name/number/amount:

Vehicle Replacement Fund 120.4310.431.70.42 \$41,310

- Attachments: Quote from Kendall Ford (1 page)
 Quote from Cal Worthington Ford (2 pages)
 State of Alaska Bid Results (1 page)

Summary Statement: The Public Works Department is seeking to purchase one (1) 2013 Ford F550 with Dump Body as budgeted in the vehicle replacement fund for fiscal year 2013. After reviewing the State of Alaska bid results for this vehicle with the option pricing, Kendall Ford offers a lower price (\$31,051) than Cal Worthington Ford (\$32,139) for this purchase.

Quotes for the addition of the Dump Body were received from both dealerships. Cal Worthington quoted a price of \$12,800 using Truckwell of Alaska. Kendall Ford quoted a price of \$10,259 using Palfleet Truck Equipment. Kendall Ford not only beat the current State of Alaska contract price on the truck but also beat Cal Worthington's price on the Dump Body. It is recommended that the City purchase this vehicle through Kendall Ford in the amount of \$41,310.

Staff Recommendation: Adopt AM No. 13-04.

April Dwyer

From: David Luke <davidluke@kendallauto.com>
Sent: Thursday, January 31, 2013 3:11 PM
To: April Dwyer
Subject: RE:

\$31051.00 + \$10259.00

\$41,310⁰⁰

Thank You,

David Luke
Commercial Accounts Manager
Kendall Ford of Wasilla
davidluke@kendallauto.com
Phone: (907)352-5677
Cell: (907)355-2717
Fax: (907)352-5629
www.kendallalaska.com

From: April Dwyer [<mailto:adwyer@ci.wasilla.ak.us>]
Sent: Thursday, January 31, 2013 2:51 PM
To: David Luke
Subject: RE:

Thank you for all of your information.
What would the total package cost be?

Thanks,

*April Dwyer
Purchasing/Contracting Officer
City of Wasilla
290 E Herning Avenue
Wasilla, AK 99654
(907) 373-9047 phone
(907) 373-9046 fax*

From: David Luke [<mailto:davidluke@kendallauto.com>]
Sent: Thursday, January 31, 2013 2:43 PM
To: April Dwyer
Subject:

\$10259.00

Palfleet truck equipment, I order the truck then send it to Palfleet they install the body and it arrives complete.

Thank You,

PRICE \$44,244
SPECIAL ORDER

2013 Ford Super Duty F-550 DRW
F5H 4WD Reg Cab 165" WB 84" CA XL

STANDARD EQUIPMENT

<<< MECHANICAL >>>

Stationary elevated idle control (SEIC)
Manual transfer case & hubs
Four wheel drive
78 amp/hr 750 CCA battery
175-amp HD alternator
7-wire trailer tow harness w/relays, blunt cut & labeled
(2) front tow hooks
165" wheelbase
Mono-beam front axle w/coil spring suspension
Rear auxiliary springs
HD gas shock absorbers
Front/rear stabilizer bars
Dual rear wheels
Pwr steering w/steering damper
Pwr 4-wheel disc brakes w/hydro boost
(40) gallon aft-axle fuel tank

<<< EXTERIOR >>>

225/70R19.5G BSW tires -inc: (2) front all-season & (4) rear all-season tires
19.5" argent painted steel wheels
Black painted steel front bumper w/grained MIC top cover
Front fender vents
Black painted grille
Dual beam jewel headlights
3-blink lane change signal
Roof clearance lights
Manual telescoping trailer tow mirrors w/manual glass & 2-way fold
Solar tinted glass
Fixed rear window
Variable intermittent windshield wipers
Front license plate bracket
Underhood service light

<<< ENTERTAINMENT >>>

AM/FM stereo -inc: digital clock, (2) speakers

<<< INTERIOR >>>

Manual air conditioning
Manual driver lumbar support
Black vinyl full floor covering
Tilt & telescoping steering wheel/column
Instrumentation -inc: multifunction switch message center w/ice blue lighting
Oil minder system

Dash-top tray
 Color-coordinated instrument panel -inc: glove box, (4) air registers w/positive shutoff, pwr point & upfitter switches
 Auxiliary pwr point
 Front passenger roof ride handles
 Color-coordinated molded cloth headliner
 11.5" day/night rearview mirror
 Color-coordinated door trim panel -inc: armrest, grab handle, reflector
 Color-coordinated vinyl sun visors -inc: LH pocket, RH insert
 Door activated dome lamp w/delay, I/P switch operation
 Dual map lights
 Dual color-coordinated coat hooks
 <<< SAFETY >>>
 Engine only traction control
 Anti-lock braking system (ABS)
 Driver/front passenger frontal, side & curtain airbags
 Passenger side airbag deactivation switch
 Color-coordinated 3-point safety belts w/front outboard height adjustment
 Child tethers on all passenger seats
 SOS post crash alert system
 Dual-note electric horn

SELECTED OPTIONS

99Y: 6.8L SOHC EFI TRITON 30-VALVE V10 ENGINE
 44T: TORQSHIFT 5-SPEED AUTOMATIC TRANSMISSION W/OD
 X8L: 4.88 AXLE RATIO W/LIMITED SLIP DIFFERENTIAL
 660A: XL SERIES ORDER CODE
 TFB: 225/70R19.5G BSW TIRES
 512: FULL SIZE SPARE TIRE
 Z1: OXFORD WHITE
 AS: STEEL, HD VINYL 40/20/40 SPLIT BENCH SEAT
 473: SNOW PLOW PREP PKG
 41H: ENGINE BLOCK HEATER
 68M: PAYLOAD UPGRADE PKG
 61J: 6-TON HYDRAULIC JACK

INCLUDED IN PRICE

RUGBY ELIMINATOR 4-YARD DUMP BODY
 HR 540 ELECTRIC / HYDRAULIC HOIST KIT
 MUD FLAPS, LED LIGHTING PACKAGE
 DUMP BODY PAINTED BLACK.

ADDITIONAL OPTIONS NOT INCLUDED.

INSTALL CLASS 5 HITCH AND 7-WAY PLUG
 INSTALL 36" UNDERBODY BOX ON PASSENGER SIDE

ADD \$695
 ADD \$695

Truck
 \$ 31,444

Dump Body Truck
 \$ 12,800

+ 695

= \$ 44,939

120 4310 431 70 42 7

* 2/1/13 - final # per Ray Marconi

