# CITY OF OF ALASKA

Date of Acti 2/3	5/13
Approved 🗌	Denied P
By: Komites	See AM No 13-09

### CITY COUNCIL ACTION MEMORANDUM

# AM No. 13-04: CONTRACT AWARD TO KENDALL FORD IN THE AMOUNT OF \$41,310 FOR ONE (1) 2013 FORD F550 WITH DUMP BODY.

Originator:	April Dwyer, Purchasing Officer		
Date:	February 1, 2013	Agenda of:	2/25/2013
	·		
Route to:	Department Head	Signature	Date
	Chief of Police		
Х	Public Works Director		217/13
	Recreation & Cultural Services Dir	rector	
Х	Finance Director	Altar	Amon 2/7/13
Х	Deputy Administrator		17/1-3 2/7/1-3 17/1-3 17/1-3
X	City Clerk	A An	\$6 2/1/13
Reviewed b	y Mayor Verne E. Rupright:	Ar	
Fiscal Impa	act: $\boxtimes$ yes or $\square$ no Fu	nds Available: 🛛 yes	or 🗆 no
	icle Replacement Fund 120	0.4310.431.70.42	\$41,310
Attachmen	ts: Quote from Kendall Ford (1 page Quote from Cal Worthington For State of Alaska Bid Results (1 pa	d (2 pages)	

**Summary Statement:** The Public Works Department is seeking to purchase one (1) 2013 Ford F550 with Dump Body as budgeted in the vehicle replacement fund for fiscal year 2013. After reviewing the State of Alaska bid results for this vehicle with the option pricing, Kendall Ford offers a lower price (\$31,051) than Cal Worthington Ford (\$32,139) for this purchase.

Quotes for the addition of the Dump Body were received from both dealerships. Cal Worthington quoted a price of \$12,800 using Truckwell of Alaska. Kendall Ford quoted a price of \$10,259 using Palfleet Truck Equipment. Kendall Ford not only beat the current State of Alaska contract price on the truck but also beat Cal Worthington's price on the Dump Body. It is recommended that the City purchase this vehicle through Kendall Ford in the amount of \$41,310.

Staff Recommendation: Adopt AM No. 13-04.

#### April Dwyer

From: Sent: To: Subject:

Thank You,

David Luke <davidluke@kendallauto.com> Thursday, January 31, 2013 3:11 PM April Dwyer RE:

\$31051.00 + \$10259.00

11,31000

David Luke Commercial Accounts Manager Kendall Ford of Wasilla <u>davidluke@kendallauto.com</u> Phone: (907)352-5677 Cell: (907)355-2717 Fax: (907)352-5629 www.kendallalaska.com

From: April Dwyer [<u>mailto:adwyer@ci.wasilla.ak.us</u>] Sent: Thursday, January 31, 2013 2:51 PM To: David Luke Subject: RE:

Thank you for all of your information. What would the total package cost be?

Thanks,

April Dwyer Purchasing/Contracting Officer City of Wasilla 290 E Herning Avenue Wasilla, AK 99654 (907) 373-9047 phone (907) 373-9046 fax

From: David Luke [mailto:davidluke@kendallauto.com] Sent: Thursday, January 31, 2013 2:43 PM To: April Dwyer Subject:

\$10259.00

Palfleet truck equipment, I order the truck then send it to Palfleet they install the body and it arrives complete.

Thank You,

APRIL DWYER 373-9047 RAY RCUM 793-8213

## PRICE \$44,244

SPECIAL ORDER

2013 Ford Super Duty F-550 DRW F5H 4WD Reg Cab 165" WB 84" CA XL

STANDARD EQUIPMENT <<< MECHANICAL >>> Stationary elevated idle control (SEIC) Manual transfer case & hubs Four wheel drive 78 amp/hr 750 CCA battery 175-amp HD alternator 7-wire trailer tow harness w/relays, blunt cut & labeled (2) front tow hooks 165" wheelbase Mono-beam front axle w/coil spring suspension Rear auxiliary springs HD gas shock absorbers Front/rear stabilizer bars Dual rear wheels Pwr steering w/steering damper Pwr 4-wheel disc brakes w/hydro boost (40) gallon aft-axle fuel tank <<< EXTERIOR >>> 225/70R19.5G BSW tires -inc: (2) front all-season & (4) rear all-season tires 19.5" argent painted steel wheels Black painted steel front bumper w/grained MIC top cover Front fender vents Black painted grille Dual beam jewel headlights 3-blink lane change signal Roof clearance lights Manual telescoping trailer tow mirrors w/manual glass & 2-way fold Solar tinted glass Fixed rear window Variable intermittent windshield wipers Front license plate bracket Underhood service light <<< ENTERTAINMENT >>> AM/FM stereo -inc: digital clock, (2) speakers <<< INTERIOR >>> Manual air conditioning Manual driver lumbar support Black vinyl full floor covering Tilt & telescoping steering wheel/column Instrumentation -inc: multifunction switch message center w/ice blue lighting Oil minder system

Dasn-top tray Color-coordinated in ment panel -inc: glove box, (4) air reg rs w/positive shutoff. pwr point & upfitter switches Auxiliary pwr point Front passenger roof ride handles Color-coordinated molded cloth headliner 11.5" day/night rearview mirror Color-coordinated door trim panel -inc: armrest, grab handle, reflector Color-coordinated vinyl sun visors -inc: LH pocket, RH insert Door activated dome lamp w/delay, I/P switch operation Dual map lights Dual color-coordinated coat hooks <<< SAFETY >>> Engine only traction control Anti-lock braking system (ABS) 1 M. UULI 31. UULI Driver/front passenger frontal, side & curtain airbags Passenger side airbag deactivation switch Color-coordinated 3-point safety belts w/front outboard height adjustment Child tethers on all passenger seats SOS post crash alert system Dual-note electric horn SELECTED OPTIONS 99Y: 6.8L SOHC EFI TRITON 30-VALVE V10 ENGINE MUCING 44T: TORQSHIFT 5-SPEED AUTOMATIC TRANSMISSION W/OD X8L: 4.88 AXLE RATIO W/LIMITED SLIP DIFFERENTIAL 660A: XL SERIES ORDER CODE DUMP Bodi TFB: 225/70R19.5G BSW TIRES 512: FULL SIZE SPARE TIRE **Z1: OXFORD WHITE** AS: STEEL, HD VINYL 40/20/40 SPLIT BENCH SEAT 473: SNOW PLOW PREP PKG 41H: ENGINE BLOCK HEATER 68M: PAYLOAD UPGRADE PKG 61J: 6-TON HYDRAULIC JACK INCLUDED IN PRICE RUGBY ELIMINATOR 4-YARD DUMP BODY HR 540 ELECTRIC / HYDRAULIC HOIST KIT MUD FLAPS, LED LIGHTING PACKAGE DUMP BODY PAINTED BLACK. ADDITIONAL OPTIONS NOT INCLUDED. INSTALL CLASS 5 HITCH AND 7 - WAY PLUG ADD \$695 **INSTALL 36" UNDERBODY BOX ON PASSENGER SIDE** ADD-\$695 120 4310 43170 42 7 \* 2/1/13 - Final # per Ray Marcuni

STANDARD OPTIONS Seating for three (3) (including driver). GVWR: 17,500 Pounds 2WD (4x2), Dual Rear Wheel design. CA (Cab to Axle Dimension): 60 inches. Engine: Diesel, Turbo, 5.9L, 175 HP w/ PTO ear Differential to be Tractech No-SPIN or equal			CLASS 177RC 4X2 REGULAR CAB DRW 17,500 GVWR					
<ul> <li>Jrakes: ABS system, 4-Wheel, Disc</li> <li>Tires &amp; Wheels: Rated for Axles, Steel Belted Rad</li> <li>Fuel tank size, 40 gallons.</li> <li>Steering: Full Hydraulic Power or Power Assist Ty</li> <li>Shock Absorbers, HD, front and rear</li> <li>Fuel Tank: Min 40 Gallons</li> <li>AW/FM Radio</li> </ul>	· ,	le full size spare shipp	ed loose with unit. Kendall Ford 2701 E. Mtn. Village Rd Wasilla, AK 99687			vendor: Car wormington Sand 1950 Gambell Street Anchorage, Alaska 99501		
Dual Sun Visors Side Mirrors, trailering type. Vinyl upholstery Tow Hooks, 2 each, front, bolted to frame. Limited Slip Rear Axle	F550 F5H 4X4 F550 F5G 4X2 6.8L 362HP \$34,177.00	F550 F5H 4X4 F550 F5G 4X2 6.8L 362HP \$34,109.00	UNIT COST \$ 34,177.00			<u>UNIT COST</u> \$ 34,109.00		
AVAILABLE OPTIONS	Kendall/Ford	Cal/Ford		Cost	Comments/Notes			omments/Note
0 4X4 Option			4X4 Option	\$2,523.00	\$2,523.00	4X4 Option	\$2,475.00	\$2,475.00
0 V10 Gas Engine			V10 Gas Engine	(\$6,242.00)	(\$6,242.00)	V10 Gas Engine	(\$6,285.00)	(\$6,285.00)
0 Heavy Payload 19,500 GVWR			Heavy Payload 19,500 GVWR	\$ 971.00	\$369.00	GVWR	\$923.00	\$923.00
0 40/20/40 Split Bench Cloth Seats			Seats	\$84.00		Seats	\$83.00	
0 Cloth Bucket Seats with Center Console			Cloth Bucket Seats with Center C	\$432.00		Cloth Bucket Seats with Cente	\$423.00	
0 Cruise Control & Tilt			Cruise Control & Tilt	\$197.00		Cruise Control & Tilt	\$193.00	
0 Heated Mirrors			Conditioning and Heated Mirrors	\$1,667.00		Conditioning and Heated	\$1,667.00	
0 AM/FM Radio W/ CD			AM/FM Radio W/ CD	\$231.00		AM/FM Radio W/ CD	\$226.00	
0 Plow Prep Package			Plow Prep Package	\$72.00	\$72.00	Plow Prep Package	\$72.00	\$72.00
0 84" Cab to Axle			84" Cab to Axle	\$152.00	\$152.00	84" Cab to Axle	\$150.00	\$150.00
0 108" Cab to Axle			108" Cab to Axle	\$304.00	<b></b>	108" Cab to Axle	\$298.00	
0 120" Cab to Axle			120" Cab to Axle	\$457.00		120" Cab to Axle	\$448.00	
0 Shipping to Fairbanks			Shipping to Fairbanks	\$528.00		Shipping to Fairbanks	\$325.00	
0 Shipping to Juneau			Shipping to Juneau	\$0.00		Shipping to Juneau	\$0.00	
	l		L	φ <del>0.00</del>	(\$3,126.00)			(\$2,665.00)
1=yes	\$ 34,177.00	\$ 34,109.00			\$ 34,177.00			\$ 34,109.00
0=no	L <del>+</del> 01,111.00				\$31,051.00			\$ 31,444.00
	Don't Purchase	Purchase			<b>401,001.00</b>	hitch		\$ 31,444.00
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120 4310 431 70 42