



CITY OF WASILLA

290 E. HERNING AVE.
WASILLA, ALASKA 99654-7091
PHONE: (907) 373-9050
FAX: (907) 373-0788

COUNCIL MEMORANDUM NO. 92-121


From: Deputy Administrator
Date: October 26, 1992
Subject: Blue Line (Engineering) Copier

During FY93 budget deliberations Council agreed that the hazards of operating our chemical blue line reproduction machine warranted replacement with a modern copier. The amount of \$8,000 for a new copier is approved in this year's budget.

We mailed copies of the attached solicitation to twelve local and Anchorage office machine vendors and received two responses. Most of the equipment has large capacities and exceeds our requirements and budget.

Copies of the two proposals are attached. The Xerox equipment has a small price advantage. The Xerox 2015 is the new version of the 2010 model which was purchased by the Borough Planning Department. All reports by operators of the equipment are very favorable.

Administration requests Council approval to purchase the Xerox 20⁵15 copier.



Robert E. Harris
Deputy Administrator

APPROVED
DATE: 11/9/92 Council Action
BY: HOKK



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NOTICE OF SOLICITATION

SUBJECT: LARGE FORMAT COPY MACHINE

The City of Wasilla is contemplating the purchase of a copy machine capable of reproducing blue line and mylar drawings. We would appreciate an opportunity to review your equipment prices for a product that meets or exceeds the specifications and features requested below. Additional information and costs for supplies, warranties, services or maintenance contract options will be appreciated and considered in our selection process.

Our copying requirement seldom exceeds 50 copies per month, usually on a short-notice, as needed basis. The usual copy size is 36" long and 24" high. The equipment should reproduce 8-1/2" x 11 up to a minimum of 36" x 24".

Copy speed minimum: 16 ft. per minute

First copy speed: Less than 60 seconds

Paper feed system: Manual or automatic cassette

Multiple copies not required

Developing System: Dry, dual component preferred

Accuracy: +/- 1% or less

Any responses to this solicitation are requested to arrive at the Wasilla City Offices, 290 E. Herning Avenue, Wasilla, Alaska 99654 prior to October 20, 1992. The City of Wasilla reserves the right to reject any or all proposals and to base any selection on factors of cost of service, supplies and availability as well as the base cost of the equipment.

Questions regarding this request may be directed to Bob Harris, Deputy Administrator at 373-9055.

ALASKAN OFFICE SOURCE

2600 Minnesota Drive • Anchorage, Alaska 99503

Office (907) 276-2295

Fax (907) 279-8888

October 13, 1992

Ozalid 5025

\$6,728 *(cancel)*

Large Format Copy Machine

Includes: edge guides, stand, toner,
developer, freight, installation
and operator training.

ACCESSORIES:

Sheet Dispenser	\$2,095
Original Organizer - D size	\$225
Media Compartment (5025D)	\$375

WARRANTY:

Ozalid 5025	-	90 days or 5,000 linear feet whichever occurs first
Sheet Dispenser	-	90 days

MAINTENANCE CONTRACT:

5025	-	\$332 per year plus \$.05/linear foot
Sheet Dispenser	-	\$171 per year

SUPPLIES:

	<u>Cost</u>	<u>Yield</u>	<u>Cost Per LF</u>
toner	\$199	2,500 LF	\$.0796
developer	\$270	30,000 LF	\$.009
drum	\$412.50	30,000 LF	\$.01375
			<u>\$.11135</u>

City of Wasilla

October 13, 1992

Prepared For: City of Wasilla, Bob Harris 907-373-9055

Prepared By: Xerox Engineering Systems, Peter Nisbet 206-241-1402

Xerox 2515 Engineering Printer:

Xerox 2515 Purchase Price \$6,450.00

Xerox 2515 Engineering Printer W/ 2515 Stand:

Xerox 2515 Purchase Price \$7,000.00

Xerox 2515 Term Lease Contract:

36 month contract \$232.00 = $\$8,352$

60 month contract \$160.00 = $\$9,600$

* Xerox Full Service Maintenance Provided with Xerox Lease contracts, additional linear foot charge @ \$.059

* End of Xerox Term Lease: Title will transfer with no additional cost. Contract may be boughtout at any point of 36 or 60 months.

Xerox 2515 Maintenance:

Monthly Xerox Full Service Maintenance \$27.00

Additional Linear foot charge per month \$.059

90-day warranty with purchase, prepack supply kit and toner cartridge with initial installation.

Xerox 2515 Engineering Printer operating cost:

- * 20LB. Bond paper = $\$.02$ per square foot
- * Toner Cartridge & Developer cost = $\$.01$ per square foot
- * 50 copies per month @ (24"x36") total square feet = 300 square feet per month
- * Total cost per copy @ (24"x36"): Xerox full service maintenance w/ linear foot charge added, Standard 20LB. Bond Paper, Toner / Developer = $\$.39$ per copy

WHY BUY FROM XEROX?

Xerox Corporation is a Fortune 500 Company with 30 years of experience in engineering product development. We offer a full range of products marketed by dedicated Engineering Consultants. Total responsibility is provided from equipment design through manufacturing, administration, marketing, training and service.

- Ninety day warranty period on all new engineering printers.
- Guaranteed service availability for a minimum of seven years.
- Trained and certified Xerox technicians with local engineering back-up.
- Technicians are reviewed on call response time to ensure timely customer care.
- Maintenance contracts include all parts, maintenance and labor.
- Retrofits and system upgrades are provided at no extra charge.
- Identical replacement guarantee in case of faulty equipment up to five years.
- Guaranteed trade-in values toward other engineering products.
- Machine usage credits are given for unacceptable copies.
- Full range of financing options.
- Equipment maintained in accordance with Xerox engineering specifications.
- On-going training provided by Xerox personnel.

CAN YOU AFFORD NOT TO BUY FROM XEROX

XEROX

Xerox Total Satisfaction Guarantee

At Xerox we are committed to the highest quality in the design, manufacture and service of all we sell. We measure our success by one standard: Total Customer Satisfaction. Our winning of the Malcolm Baldrige National Quality Award testifies to this principle.

Taking this commitment one step further, we now offer this exclusive Xerox Total Satisfaction Guarantee:

If you are not satisfied with your Xerox equipment, at your request Xerox will replace it without charge to you with an identical model or a machine with comparable features and capabilities.

The term of the Xerox Total Satisfaction Guarantee is three years from equipment delivery. If the newly delivered equipment is financed by Xerox for more than 3 years, the Guarantee will apply during the entire term of your Xerox financing.

This Xerox Total Satisfaction Guarantee applies to Xerox equipment acquired by you from Xerox (including Sales Agents and participating Dealers and Retailers) and continuously maintained by Xerox or its authorized representatives under our manufacturers warranty or a Service Contract. This guarantee applies to all equipment acquired on or after September 5, 1990, and is not applicable to equipment damaged or destroyed due to an Act of God.

We make this offer to clearly demonstrate that at Xerox our measure of quality is our customers' satisfaction.

**XEROX
TOTAL
SATISFACTION
GUARANTEE**